



STIR/SHAKEN: Comparing Telco-Specific vs. Centralized, Industry-Wide Registration

How does it look to the Enterprise?

| Comparisons | Status Quo: Fragmented Approach to Attestation Elevation | Attestation Elevation Using Centralized Registration via Registered Caller™ |
|--|--|---|
| Overview | Ecosystem arrayed in silos packed by "Telco/Solution Vendor" combos with each seeking to provide their clients' outbound calls with STIR/SHAKEN attestation elevation to terminating service provider (TSP) networks. Maximum coverage requires multiple engagements. | One-stop centralized industry-wide solution for registering all enterprises and their associated outbound calling TNs. Vetting and validation results with STIR/SHAKEN attestation elevation available to all OSP/TSP networks. Maximum coverage requires a single engagement. |
| Solution Vendors | First Orion, Hiya, Neustar, TNS Call Guardian, and others | iconectiv/CTIA partnership that can include participation by Solution Vendors |
| Robocall Mitigation Going Forward | "Telco/Solution Vendor" combos will select/develop their own vetting/validation techniques with various degrees of success in meeting the need for progress on KYC and preventing fraudulent inputs to the STIR/SHAKEN system. | The June 2021 STIR/SHAKEN mandate highlights Registered Caller's value proposition as a centralized point for vetting and validation including KYC. Uniformity makes for a system with less friction for enterprises and OSPs/TSPs alike. Allows more agile responses to changing techniques of fraudsters, thereby benefitting the STIR/SHAKEN system. Wider enterprise adoption of Registered Caller amplifies the benefits. |
| Who Pays? | Telco pays its solution vendor(s) to analyze call traffic, do database dips, and use heuristic rules to make spam and robocall blocking decisions | Enterprise pays to register itself and the TNs it uses for outbound STIR/SHAKEN "A" attestations sent at no charge to all telcos (OSP/TSPs) in U.S |
| STIR/ SHAKEN Registration & Attestation Access | <p>Outbound calls: Enterprises and TNs registered by the Telco are sent to their STIR/SHAKEN authentication service for determination of Attestation level and distribution.</p> <p>Inbound Calls received from other telcos using STIR/SHAKEN have a claim of a specific Attestation level. Calls with attestation levels lower than "A" are analyzed and studied for a delivery decision in the same way as calls arriving without Attestation claims.</p> | <p>Outbound Calls: Registered Caller sends approved Enterprise Identifiers and assigned TNs to all OSPs for integration into their STIR/SHAKEN authentication service to facilitate "A" Attestation claims.</p> <p>Inbound Calls: Terminating SPs automatically receive "A" Attestation for each registered TN and Enterprise processed through Registered Caller. Enables STIR/SHAKEN verification of Enterprise Caller ID and Rich Call Data for presentation to consumers.</p> |
| Caller Name Access | For in-network incoming calls , Caller Name is known. For outside-network calls , TSP decides whether to pay for a CNAM or other database dip to obtain the current Caller Name. An enterprise would not want a consumer receiving an outdated Caller Name because the TSP chose to save the cost of a database dip | As the TSP receive calls, all TNs registered through Registered Caller get "A" Attestation, trusted signature and Caller Name info at no charge via the STIR/SHAKEN PASSporT. |
| Accuracy & Consistency of Enterprise Treatment by STIR/SHAKEN | Enterprises seek consistent treatment by all telcos, so having to engage with multiple "Telco/Solution Vendor" combos to maintain that consistency is a burden. | Having a "one stop shop" at which to provide Enterprise and associated TN data for STIR/SHAKEN provides ecosystem consistency and accuracy across all enterprises participating through Registered Caller. |
| Rich Call Data: Caller Reason & Enterprise (Brand) Logo | As Rich Call Data, such as the call reason and the enterprise's logo, are added to enhance STIR/SHAKEN, having to engage and register your Enterprise data with multiple "Telco/Solution Vendor" combos increases the burden and complexity. | Centralized STIR/SHAKEN PASSporT signatures is a simpler and more accurate way to register, control and distribute trusted Rich Call Data such as call reason and brand logo. |